

Horizon Utilities honours customers and contractors with Energy Savings Champions Awards

(HAMILTON/ST. CATHARINES, ON) March 26, 2014 – Horizon Utilities Corporation recognized five customers and contractors in St. Catharines and Hamilton for implementing innovative energy conservation and demand management projects involving retrofits, lighting fixtures and heating and cooling systems.

“Horizon Utilities places energy conservation and sustainable development at the centre of all we do. We are pleased to recognize these local businesses with Energy Savings Champions Awards for demonstrating leadership in conservation and demand management,” said Max Cananzi, President and CEO, Horizon Utilities. “These community leaders realize it makes good business sense to use the expertise and incentives that Horizon Utilities offers to reduce energy use and save money in their companies.”

During its annual Energy Savings Champions Awards, held on March 26, Horizon Utilities presented awards in four categories:

- Demand Reduction: **Mark’s** (formerly Mark’s Work Wearhouse), St. Catharines
- Energy Savings: **Agri-Plastics**, Stoney Creek
- Contractor Participation: **Graybar Canada**, Hamilton
- Most Innovative Project: **Wilson Blanchard** and **Johnson Controls** (contractor), St. Catharines

The awards were presented by by Max Cananzi, President and CEO, Horizon Utilities during a special luncheon. Joining Mr. Cananzi in honouring these organizations were Hamilton Mayor Bob Bratina and St. Catharines’ Chief Administrative Officer Dan Carnegie.

See the attached Backgrounder for more details on the winning companies and the projects for which they have been named Energy Saving Champions.

For more information on the conservation and demand management programs available, please visit horizonutilities.com/Conservation.



Horizon Utilities honoured local companies with Energy Savings Champions Awards today at a ceremony in Stoney Creek. Horizon Utilities President & CEO Max Cananzi (left) and Hamilton Mayor Bob Bratina presented awards to Evan Apostol - Wilson Blanchard, Noah Armstrong - Johnson Controls, Darren VanBuuren - Agri-Plastics, Harold Pérez Corbo – Mark's, and Matthew Newman – Graybar Canada. Congratulations to all the nominees and the award winners for your commitment to saving energy!

High resolution photos are available on request.

About Horizon Utilities Corporation

Horizon Utilities Corporation is proud to be Canada's first "Sustainable Electricity Company™," a designation of the Canadian Electricity Association. The company, which provides electricity and related utility services to 239,000 customers in Hamilton and St. Catharines, is one of the largest municipally owned electricity distribution companies in Ontario. In addition to triple bottom line reporting on its own operations, Horizon Utilities leverages its assets and resources to contribute to the sustainability of its communities. This includes conservation implementation through energy mapping and a customer connection policy that follows smart growth principles. The company has been named a Top 10 Employer in Hamilton-Niagara three years running. For more information, please visit horizonutilities.com.

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Horizon Utilities' 2013 Energy Savings Champions

March 26, 2014 – Horizon Utilities Corporation is pleased to recognize five customers and contractors in St. Catharines and Hamilton for implementing highly innovative energy conservation and demand management projects in 2013.

During its annual Energy Savings Champions Awards, held on March 26, Horizon Utilities presented awards to five companies in four categories:

1. **Demand Reduction** (largest percentage demand reduction in kilowatts at one location):

Mark's

Mark's is a proudly Canadian clothing retailer with a commitment to comfort, quality, style and innovation. Since 1977, Mark's has been outfitting Canadians with work, casual and active wear for everyday living.

Mark's lighting project at their 285 Geneva Street location in St Catharines consisted of retrofitting metal halide fixtures with high performance medium bay fluorescent T8s, to save 13.1 kilowatts and 60,105 kilowatt hours of energy annually.

The demand savings achieved was 22 per cent of their average monthly demand.

2. **Energy Savings** (largest percentage reduction of annual kilowatt hours in one location):

Agri-Plastics

Agri-Plastics, the calf house specialist, is owned and operated by third generation dairymen. After talking with other farmers about their daily routines, the founders of Agri-Plastics saw the need for long lasting products that save time and increase the health of the livestock.

Their lighting project at 695 Arvin Avenue in Stoney Creek involved the replacement of 400 watt high pressure sodium and fluorescent T12 fixtures with T5s, induction and LED lighting, to save 301,236 kilowatt hours of energy annually.

Agri-Plastics' project achieved an estimated annual kWh energy savings of 68 per cent.

3. **Contractor Participation:**

Horizon Utilities is pleased to work with our participating contractors and suppliers in delivering Conservation and Demand Management solutions to our customers. The third award recognizes the often unseen hero of many CDM projects – participating contractors.

Graybar Canada

Graybar Canada, an employee-owned company, is a wholesale distributor for thousands of items from leading manufacturers of automation, data/comm, and electrical products.

Headquartered in Halifax, Graybar operates over 30 locations across the country, one of which is located in Hamilton at 85 Morley Street. With a staff of trained specialists and top-quality products, Graybar provides customers with a complete solution.

Graybar Canada submitted 21 applications resulting in energy savings of 189 kW and 743,521 kWh.

4. Most Innovative Project:

Our final two awards are given jointly to a company and a participating contractor. These awards are for the most innovative project completed over the past year.

Wilson Blanchard with Johnson Controls

Wilson Blanchard is a property management company focused exclusively on the needs of property owners throughout Ontario. Founded in 1985, they manage over 23 million square feet of residential and commercial condominiums, commercial and industrial properties.

Johnson Controls, participating contractor, is a global diversified technology and industrial leader serving customers in more than 150 countries.

Johnson Controls identified an opportunity to regulate air exchange to meet the occupancy needs of the office building at 60 James Street, St. Catharines, more efficiently, through the use of variable speed controls and automation of air exchange equipment. They installed Variable Frequency Drive controls on two fresh air supply units as well as automation on three large supply fan motors.

This project saved 190,859 kilowatt hours of energy annually.

For more information on the conservation and demand management programs available for Horizon Utilities customers, both commercial and residential, please visit horizonutilities.com/Conservation.

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