



# Wilson Blanchard Management

## Energy Savings Champion Case study

PROJECT RETROFIT | Lighting and Cooler Upgrades

**SAVINGS | \$37,000 per year**

**FINANCIAL INCENTIVE | \$62,000**

“Wilson Blanchard’s building at 21 King Street West has saved 300,000 kWh/year, with a three-year payback.”

Rob Miles  
Senior Property  
Manager  
Wilson Blanchard

Wilson Blanchard Management operates several office buildings in downtown Hamilton, including 21 King Street West, near King and James. It’s the newest building in the downtown core, and one of the few Class “A” buildings in Hamilton.

Rob Miles, Senior Property Manager, is determined to make his building the most energy-efficient one in the downtown core. By working closely with Horizon Utilities Energy Savings Experts, Rob has gone a long way toward achieving that goal.

The office has undergone a complete lighting retrofit, with energy-efficient lights throughout, resulting in an annual reduction of **300,000 kWh**. In addition, a voltage regulator was installed that saved another **14,000 kWh** per year.

Major upgrades were made to the building’s overall cooling system and its four coolers, replacing one and improving efficiencies in the other three – upgrades that expect to save a further 300,000 kWh annually.

According to Rob, “The process was seamless, and we’re continuing to work with Horizon Utilities on other energy-efficiency initiatives.”

For significant energy savings, future projects include upgrading the building’s generators, and adapting similar energy-saving efforts at other buildings owned by Wilson Blanchard.

Horizon Utilities welcomes Wilson Blanchard Management Inc. as an Energy Savings Champion, leading in making a difference in energy conservation in communities they serve.

### PROJECT STATS

Upgraded office lighting and four coolers

### PROJECT RESULTS

96 kW annual demand reduction  
582,401 kWh annual energy reduction  
3-year simple payback

### ANNUAL RESULTS

\$37,000 in electricity savings

### PROJECT COST

\$158,000

### INCENTIVE

\$62,000

# Business and Industrial Incentive Programs



Take advantage of **saveONenergy** financial incentives to increase the energy efficiency of your buildings and operations. Incentives are available for all sizes of businesses. Become an Energy Savings Champion – It is easy – Just ask Us.

Horizon Utilities has a team of Energy Savings Experts ready to help. Our certified Energy Managers will recommend energy solutions designed to reduce your energy use and costs. Horizon Utilities will gladly provide guidance in completing the applications and the process to gain maximum financial incentives for your energy efficiency projects. Since the launch of these programs, Horizon Utilities has helped over **8,500** business customers access over **\$20 million** in financial incentives for energy efficiency projects.

## AUDIT FUNDING

A wide range of financial incentives are available to perform energy audits that will identify the costs and benefits of implementing energy efficiency measures and prioritize energy management projects specific to your business.

## RETROFIT PROGRAM

Financial incentives of up to 50% of eligible project costs to replace existing inefficient equipment with high-efficiency equipment and to install new control systems that will improve your operational procedures and processes.

## HIGH PERFORMANCE NEW CONSTRUCTION

Provides substantial financial incentives and design assistance of up to 50% of the eligible incremental costs for your new building and major renovation projects that exceed the electricity efficiency specified in the Ontario Building Code.

## EXISTING BUILDING COMMISSIONING

Delivers incentives to evaluate and implement retrofits and commissioning measures that improve the efficiency of your chilled water system.

## PROCESS & SYSTEMS

Energy-efficiency upgrades help you find, achieve and sustain major energy savings by providing financial incentives and technical expertise to upgrade your systems and make improved energy management part of your day-to-day business. Ongoing monitoring support allows you to grow your savings well into the future.

## DEMAND RESPONSE DR3

Provides a key new source of revenue in return for your mandatory participation in activation notices, if your production processes or equipment are flexible enough to allow you to curtail electricity use for a specific number of Demand Response events per year.

## SMALL AND MID SIZE BUSINESSES INCENTIVE PROGRAMS

Programs offered include a free assessment to identify energy savings. In addition, small and mid size businesses can access:

- Up to 50% of total project costs to replace inefficient equipment and install new control systems
- Small business can receive up to \$1,500 in lighting and other energy-efficient upgrades, including all equipment and labour.
- Financial incentives are available for heating and cooling equipment purchased and installed by a participating contractor. Up to \$250 incentive for a new eligible furnace. \$250 or \$400 incentive with the purchase and installation of an eligible central air conditioner system.
- **peaksaver PLUS®** free programmable thermostats with online access to check and control the temperature anytime from anywhere. The thermostat is professionally installed and can reduce energy use by up to 10%. To obtain a free installed thermostat, call Nada at 1-866-458-1236, ext. 2212.

Just Ask Us and learn how easy it is to become an Energy Savings Champion. Visit [horizonutilities.com/business](http://horizonutilities.com/business) for more information and to apply online. Or contact **Susan** at **905-522-6611 ext. 2212** or [incentives@horizonutilities.com](mailto:incentives@horizonutilities.com).

